# **Uniform Residential Loan Application Redesign**

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# Why Now....

#### Improve market relevance

- The URLA has not materially changed in 20+ years and does not reflect recent industry changes.
- We removed fields no longer used for borrower qualification and added information to better support underwriting.
- Design elements consistent with the new Loan Estimate and Closing Disclosure to enhance usability

#### Increase clarity and understanding

- Consumer-friendly and easier for borrowers to understand.
- Aligned the form with the Loan Estimate and Closing Disclosure forms to achieve a consistent look and feel.

#### Enhance data quality

- Each URLA field is associated with the most recent MISMO data standard (v3.4), developed and maintained by the industry, and aligned with other UMDP datasets.
- Data consistency (from loan application to closing and delivery) will improve data quality throughout the mortgage lifecycle and enable more efficient data sharing among industry participants.

#### Improve risk assessment

More robust and granular data will enhance underwriting analysis and provide greater certainty.



### Overview

The URLA redesign and the development of ULAD is a component of the Uniform Mortgage Data Program (UMDP), and aligns with the UMDP's focus on enhancing data quality, consistency, and clarity to strengthen the loan manufacturing process

This initiative comprises three related efforts:



- Introduction of the redesigned URLA (Fannie Mae Form 1003/Freddie Mac Form 65)
  - Addresses industry changes, including GSE-policy and HMDA changes
  - Launched on August 23, 2016



- Creation of a MISMO® v3.4 dataset that maps to the URLA
  - Provides lenders/vendors with data mapping information enabling MISMO compliant implementation of URLA data in industry supporting systems.

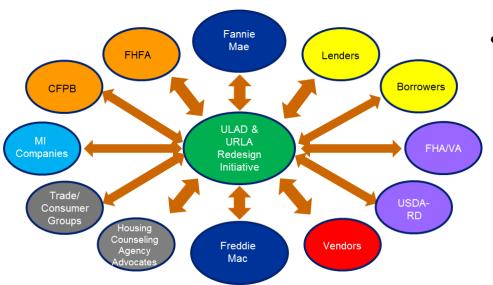


- Implementation and collection of the ULAD through the GSEs' separate automated underwriting systems (Desktop Underwriter ® and Loan Product AdvisorsM)
  - No separate collection mechanism for the URLA



## **Industry Outreach**

Collaboration with industry stakeholders has been a critical on-going activity throughout the project



#### Outreach Includes:

- Data Survey
- Inter-agency meetings
- Usability Testing
- MISMO
   Collaboration
- Meetings with the Trades (ex. MBA)
- Webinars
- Conference Presentations



#### **Benefits to Borrowers**

### Easier to Complete and Review

- Ease of use scores from borrowers were twice that of the current form
- •Improves form navigation and adds white space and larger font
- •Clearly shows borrowers the information used to qualify for a loan

#### Simplifies the Application Process

- Separates borrower and lender provided information
- Easier for borrowers to complete the form with minimal lender intervention
- One-borrower focus grants greater privacy to multiple borrowers

#### Borrower Comments on Single Form

- "I made fewer mistakes"
- "Keeps information private"
- "Makes review process cleaner"
- "SURPRISE: took less time to complete than expected"



### **Benefits to Lenders**

### More Relevant

- Features new and updated information reflecting both GSE and other Agency policy and industry changes
- Removes information no longer used to qualify the borrower (such as auto make & model and borrower years of school)

#### Easier to Use

- Flexible acknowledges that not all loan applications are the same
- Displays information in an easier to read and complete format
- Clearly separates borrower- and lender-provided information
- Includes standard terms and definitions to promote common understanding

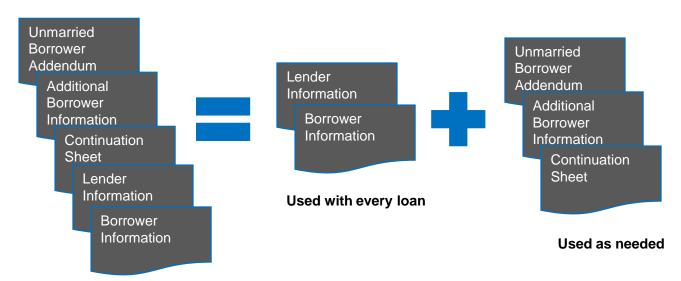
#### Lender Comments

- "Will speed up the origination process and allow more loans to be processed (less back and forth with consumer; red flags spotted more easily)"
- "A separate single borrower application is an improvement, less chance of missing or inaccurate information and easier to review"
- "Format is readable and usable"



# **URLA Redesign – 5 Flexible Components**

#### **Component Design Provides Maximum Flexibility**





# URLA Redesign – Dynamic URLA and Rendering Document

A Dynamic URLA and the URLA Rendering Document allows lenders and vendors the opportunity to tailor the URLA to their specific customers

 The Dynamic URLA form accommodates one or two borrowers with variable appearance and length and gives users the ability to collapse sections that do not apply, add table rows to meet the unique requirements of each application, includes drop down menus, and calculates section totals

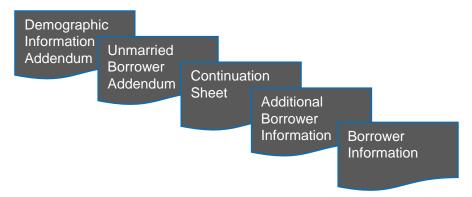
Dynamic URLA

 The Rendering Document describes form rendering design options and flexibilities applicable to all versions (and components) of the URLA URLA Rendering Document



# **URLA Redesign – Spanish Translation Aid**

The Spanish Translation Aid is a non-executable URLA form translated in Spanish to assist Spanish-speaking borrowers with completing and understanding the form that will help improve homeownership for Spanish speaking borrowers





# **Example 1: Current URLA – Borrower Information**

Bor	rower		Ш	BORROWE	R INFORMATION		Co-	Borrower	
Borrower's Name (include Jr. or Sr. if applicable)				Co-Borrower's Name (include Jr. or Sr. if applicable)					
Social Security Number	Home Phone (incl. area code)	DOB (mr	m/dd/yyyy)	Yrs. School	Social Security Number	Home Phone (incl. area code)	/ 55/55/55/5	(mm/dd/yyyy)	Yrs. School
☐ Married ☐ Unmarried ☐ Separated single, dive	orced, widowed)	Dependents (not l no.	isted by Co-E	Gorrower)	☐ Married ☐ Unmarried ☐ Separated single, dive	(include preed, widowed)	Dependents no.	(not listed by Box	AN CHICAGO A
Present Address (street, city, s	tate, ZIP)	□ Own I	Rent]	No. Yrs.	Present Address (street, city,	state, ZIP)	□ Own □	RentNo. Yi	rs.
Mailing Address, if different from Present Address			Mailing Address, if different from Present Address						
If residing at present address	for less than two year	rs, complete the fo	ollowing:						
Former Address (street, city, s	tate, ZIP)	□ Own	□ Rent]	No. Yrs.	Former Address (street, city,	state, ZIP)	□ Own □	RentNo. Y	rs.



# **Example 1: Redesigned URLA – Borrower Information**

	1a. Personal Infor								
er Font	Name (First, Middle, L. Alternate Names – under which credit wa				(or Ind	Security Number lividual Taxpayer Ide of Birth ld/yyyy) //	chification Number) Citizenship OU.S. Citizen OPermanent Resident Alien Non-Permanent Resident Alien	ification Number) itizenship )U.S. Citizen )Permanent Resident Alien	
	Type of Credit							orrower(s) Applying for this Loan	
	I am applying for individual credit.     I am applying for joint credit. Total Number of Borrowers:     Each Borrower intends to apply for joint credit. Your initials:					(First, Middle, Last, Suffix)  Clarity on Multiple Borrowe			
	Marital Status			listed by ano	ther Borrower)	Conta	ct Information		
	○Married ○Separated	Numbe	r				Phone ()_		
	OUnmarried	Ages				_ Cell P	hone ()_ Phone ()		
	(Single, Divorced, Wid Reciprocal Beneficiary		n, Domest	ic Partnership	, Registered	- 1	Prione ()_		nform
	Current Address  Street							Unit #	
i <b>ty</b> on	Street City		State	▼ Zip		Country			
rent	How Long at Current				Own		/month)	ONo primary housing expense	
nd	If at Current Address Street				_	☐ Does not ap		Unit #	
/ious	Street City								
sing	How Long at Former	Address?	Years	Months	Own	ORent (\$	/month)	ONo primary housing expense	
, 3	Mailing Address- if a Street City			_	,			Unit #	
	City		State	▼ Zip		Country			



### **Example 2: Current URLA – Borrower Employment Section**

Borrow	er	IV. EMPLOYMI	ENT INFORMATION	Co-Borrower		
Name & Address of Employer	□ Self Employed	Yrs. on this job	Name & Address of Employer	☐ Self Employed	Yrs. on this job	
		Yrs. employed in this line of work/profession		Yrs. employe line of work/		
Position/Title/Type of Business	Business Phone (incl. area coo	le)	Position/Title/Type of Business	Business P	hone (incl. area code)	

If employed in current position for less than two years or if currently employed in more than one position, complete the following:

Uniform Residential Loan Application Freddie Mac Form 65 7/05 (rev.6/09)

Page 1 of 5

Fannie Mae Form 1003 7/05 (rev.6/09)

Borrower		IV. EMPLOYM	ENT INFORMATION (cont'd)	Co-Borr	ower
Name & Address of Employer	□ Self Employed	Dates (from - to)	Name & Address of Employer	☐ Self Employed	Dates (from - to)
		Monthly Income			Monthly Income
		\$			\$
Position/Title/Type of Business	Business I (incl. area		Position/Title/Type of Business	Business (incl. area	
Name & Address of Employer	□ Self Employed	Dates (from - to)	Name & Address of Employer	□ Self Employed	Dates (from - to)
		Monthly Income	- ·		Monthly Income
		\$			\$
Position/Title/Type of Business	Business I (incl. area		Position/Title/Type of Business	Business (incl. area	



# **Example 2: Redesigned URLA – Borrower Employment Section**

1b. Current Employment and Income	☐ Does not apply			
Employer or Business Name	Phone () Gross	s Mor	thly Inc	ome /month
Address City	State Zip Over		\$	/month
Position or Title	Check if this statement applies:  □ I am employed by a family member.	Commission	\$	/month
Start Date/ (mm/yyyy) How long in this line of work? Years	property seller, real estate agent, or other Milita	ry ements	\$	/month
☐ Check if you are the Business ☐ I have a Owner or Self-Employed ☐ I have a	n ownership share of less than 25%. Monthly Income (or Loss) n ownership share of 25% or more. \$		\$ \$	/month

- Clear data requirements for self-employed borrowers
- Greater transparency into borrower's monthly income
- Flexibility to repeat or collapse sections as applicable to the transaction



### **Example 3: Current URLA – Assets and Liabilities Section**

	1	VI. ASSETS AND LIAF	BILITIES (cont'd)		
Name and address of Bank, S&L, or Credi	it Union	Name and address of Company		\$ Payment/Months	s
Acct. no.	\$	Acct. no.			
Stocks & Bonds (Company name/ number & description)	\$	Name and address of Company		\$ Payment/Months	s
		Acct. no.			
Life insurance net cash value	\$	Name and address of Cor	npany	\$ Payment/Months	s
Face amount: \$					
Subtotal Liquid Assets	\$	]			
Real estate owned (enter market value from schedule of real estate owned)	\$				
Vested interest in retirement fund	\$				
Net worth of business(es) owned (attach financial statement)	\$	Acct. no.			
Automobiles owned (make and year)	\$	Alimony/Child Support/Separate Maintenance Payments Owed to:		\$	
Other Assets (itemize)	\$	Job-Related Expense (child care, union dues, etc.)		\$	
		Total Monthly Payment	is .	\$	
Total Assets a.	\$	Net Worth (a minus b)	s	Total Liabilities b.	\$

The assets and liabilities section is combined, has limited space for additional information, and forces the borrower to a continuation sheet in most cases.



## Example 3: Redesigned URLA – Assets Section

- Assets and Liabilities are in separate sections for greater flexibility
- More guidance on types of assets and how to enter the information on the form
- Greater clarity on the kinds of assets a borrower may have
- Ability to add as many assets as needed
- Ability to indicate a borrower does not have additional assets

#### Section 2: Financial Information — Assets and Liabilities.

This section asks about things you own that are worth money and that you want considered to qualify for this loan. It then asks about your liabilities (or debts) that you pay each month, such as credit cards, alimony, or other expenses.

2a	2a. Assets — Bank Accounts, Retirement, and Other Accounts You Have							
Inclu	Include all accounts below. Under Account Type, choose from the account types listed here:							
• Che	cking • Certificate of D	Deposit • Stock Options	Bridge Loan Proceeds     T	rust Account				
<ul> <li>Savi</li> </ul>	ings • Mutual Fund	• Bonds	arrada. z erelepinent	ash Value of Life Insurance				
	ney Market • Stocks	Retirement	Account (	used for the transaction)				
+/-	Account Type - use list above	Financial Institution	Account Number	Cash or Market Value				
-	_			\$				
-	•			\$				
+	+ Provide TOTAL Amount Here \$							

2b	o. Other Assets You Have	You Have Does not apply						
Inclu	nclude all other assets below. Under Asset Type, choose from the asset types listed here:							
Proceeds from Sale of		<ul> <li>Proceeds from Real Estate Property</li> </ul>	be sold on or before closing • Rent Credit • Unse		e Equity ecured Borrowed Funds			
		to be sold on or before closing						
		Sweat Equity						
+/-	Asset Type - use list above				Cash or Market Value			
-			•		\$			
-					\$			
+			Provide TOTA	L Amount Here	\$			



### **Example 3: Redesigned URLA – Liabilities Section**

	2c. Liabilities — Credit Cards, Other Debts, and Leases that You Owe						
List a	all liabilities below	(except real estate) and inclu	de deferred payments.	Under Account Type	e, choose from the	types listed here:	
• Revo	olving (e.g., credit cards	s) • Installment (e.g., car, student,	personal loans) • Open 3	30-Day (balance paid mo	onthy) • Lease (not re	eal estate) • Other	
+/-	Account Type - use list above	Company Name	Account Number	Unpaid Balance	To be paid off at or before Closing	Monthly Payment	
-	•			\$		\$	
+	+						
	2d. Other Liabilities and Expenses  Does not apply  nclude all other liabilities and expenses below. Choose from the types listed here:						
		•	**				
• Alim +/-	nony • Child Suppor	•	ose from the types listed bb Related Expenses • Othe			Monthly Payment	
• Alim	nony • Child Suppor	rt • Separate Maintenance • Jo	**			Monthly Payment	

- More guidance on types of liabilities and how to enter the information on the form
- Greater clarity on the kinds of liabilities a borrower may have
- Ability to add as many liabilities as needed
- · Ability to indicate a borrower does not have liabilities



# **Example 4: Current URLA - REO Section**

Schedule of Real Estate Owned (If additional properties are owned, use continuation sheet.)

Property Address (enter S if sold, PS if pending sale if rental being held for income)	or R ▼	Type of Property	Present Market Value	Amount of Mortgages & Liens	Gross Rental Income	Mortgage Payments	Insurance, Maintenance, Taxes & Misc.	Net Rental Income
			\$	\$	\$	\$	\$	\$
		Totals	s	\$	s	\$	\$	\$



# **Example 4: Revised URLA - REO Section**

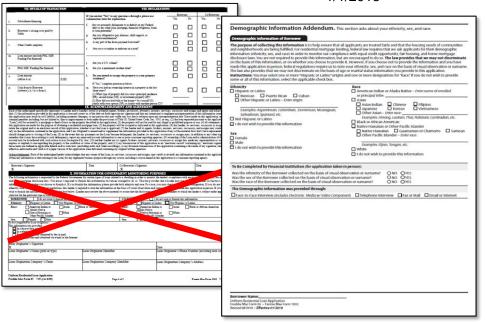
			1 1 1	s can indicate	no real estat	e owned
3a. Property You Own	If you are refinancing	g, list the prope	rty you are refin	nancing FIRST.		
Address						
Street		Unit #	City		State	Zip
		Monthly Insura	anco Tavos	For Investment Property Only		Only
Property Value	<b>Status:</b> Sold, Pending Sale, or Retained	Association Du		Monthly Rental Income	For LENDER to Net Monthly Ren	
\$	•	\$		\$	\$	
Mortgage Loans on this	Property Does not	apply				
wers can indicate de e real estate owned creditor Name		Monthly Mortgage Payment	Unpaid Balance	To be paid off at or e before closing	Type: FHA, VA, Conventional, USDA-RD, Other	Credit Limit (if applicable)
		\$	\$		-	\$
		*				

Simplifies Net Rental come by lowing orrowers to nter their oss rents nd Lenders an calculate nderwritten nt for vestment operties



# **Demographic Information of Borrower**

Lenders are required to start collecting the Demographic Information for new loan applications starting on 1/1/2018



#### **OPTIONS:**

- Use the current URLA 7/05 (revised 6/09) with following stipulations:
  - May put an 'X', 'leave blank' or 'shade out' the *Information for Government Monitoring Purposes* section; Add
    - Demographic Information Addendum page; OR
    - o CFPB's Attachment A; OR
    - Lender Custom Form with the new Demographic Information fields
  - Optionally replace the Government Monitoring Purposes section with the Demographic Information section



## **Demographic Information of Borrower**

CFPB has introduced new and expanded race and ethnicity subcategories called "Demographic Information" (DI), which replaces the "Information for Government Monitoring Purposes" (GMI) section.

	Ethnicity: Check one or more	Race: Check one or more
	☐ Hispanic or Latino	☐ American Indian or Alaska Native - Print name of enrolled or
	☐ Mexican ☐ Puerto Rican ☐ Cuban	principal tribe:new
new	☐ Other Hispanic or Latino - Print origin:  For example: Argentinean, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, and so on.  ☐ Not Hispanic or Latino	Asian  Asian Chinese Filipino  Japanese Korean Vietnamese new  Other Asian - Print race:  For example: Hmong, Laotian, Thai, Pakistani, Cambodian,
new	☐ I do not wish to provide this information	and so on.
		Black or African American
	Sex	Native Hawaiian or Other Pacific Islander
	☐ Female ☐ Male	☐ Native Hawaiian ☐ Guamanian or Chamorro ☐ Samoan ☐ Other Pacific Islander - <i>Print race</i> :
new	☐ I do not wish to provide this information	new
		For example: Fijian, Tongan, and so on.
		White
		☐ I do not wish to provide this information new
	To Be Completed by Financial Institution (for application taken in	person):
lnew	Was the ethnicity of the Borrower collected on the basis of visual obse	ervation or surname? O NO YES
lilew	Was the sex of the Borrower collected on the basis of visual observation	on or surname? ONO OYES
	Was the race of the Borrower collected on the basis of visual observati	on or surname? ONO OYES
	The Demographic Information was provided through:	
	○ Face-to-Face Interview (includes Electronic Media w/ Video Compon	ent)

**NOTE**: HMDA Adjustments approved by MISMO include:

- **Enumerations**: HMDA Race Designation Type: Other Asian | Other Pacific Islander
- Data Points: HMDA Race Designation Other Asian Description | HMDA Race Designation Other Pacific Islander Description

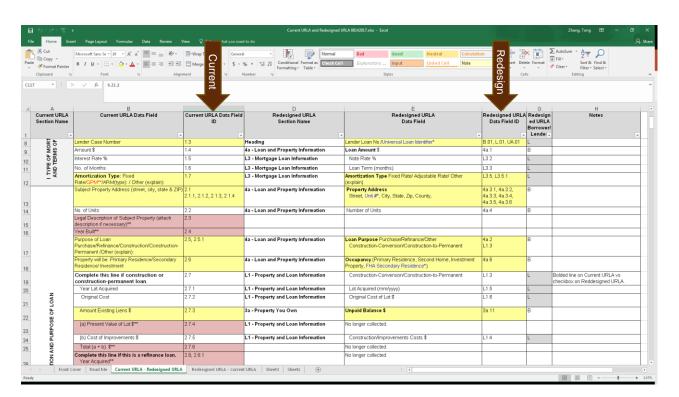


# URLA Comparison Current vs Redesigned

#### To be completed by the Lender: Uniform Residential Loan Application Lender Loan No./Universal Loan Identifier B.01 Agency Case No. B.02 This application is designed to be completed by the applicant(s) with the Lender's assistance. Applicants should Uniform Residential Loan Application complete this form as "Borrower" or "Co-Borrower," as applicable. Co-Borrower information must also be provided Verify and complete the Information on this application. If you are applying for this loan with others, each additional Borrower must provide (and the appropriate box checked) when □ the income or assets of a person other than the Borrower (including the information as directed by your Lender. Borrower's spouse) will be used as a basis for loan qualification or The income or assets of the Borrower's spouse or other person who has community property or similar rights pursuant to applicable state law will not be Section 1: Borrower Information. This section asks about your personal information and your income from used as a basis for loan qualification, but his or her liabilities must be considered because the spouse or other employment and other sources, such as retirement, that you want considered to qualify for this loan. person who has community property or similar rights and the Borrower resides in a community property state, the security property is located in a community property state, or the Borrower is relying on other property located in a 1a. Personal Information community property state as a basis for repayment of the loan. 1a.1 Name (First, Middle, Lost, Suffix) Social Security Number 1a.3 or Individual Taxpayer Identification Number) If this is an application for joint credit, Borrower and Co-Borrower each agree that we intend to Date of Rirth Alternate Names - List any names by which you are known or any names OU.S. Citizon (First, Middle, Last, Suffix) 1a.5 - OPermanent Resident Allen Added Numbered Data Points a.2.1. 1a.2.2. 1a.2.3. 1a.2.4 ONon-Permanent Resident Allen Borrower I am applying for individual credit. List Name(s) of Other Borrower(s) Applying for this Loan O I am applying for Joint credit. Total Number of Borrowers: 1a.6 (First, Middle, Last, Suffix) 1 2 6 1 1 2 6 2 1 2 6 3 1 2 6 4 I, TYPE OF MORTGAGE AND TERMS OF LOAN Each Borrower intends to apply for joint credit. Your Initials: □ VA □ USDA/Rural Housing Service 1.1 Mortgage Agency Case Number 12 Lender Case Number 1 Marital Status Dependents (not listed by another Borrower) Contact Information Applied for: ☐ FHA ☐ Conventional ☐ Other (explain):1 OMarried Number 1a.8 Home Phone (1a.9) Ages 1a.8.1 OSeparated (1a.10) **Amount** Interest Rate No. of Months | Amortization | □ Fixed Rate | □ Other (explain): 171 OUnmarried\* Ext. 1a.11.1 □ GPM \*Single, Divorced, Widowed, Civil Union, Domestic Partnership, Registered Type: 1.7 ☐ ARM (type): 1.7 19 12 Fmail Reciprocal Beneficiary Relationship II, PROPERTY INFORMATION AND PURPOSE OF LOAN 1a.13 Current Address 2.1Subject Property Address (street, city, state & ZIP) Unit # 1a.13.2 to both Current and Redesign 1a.13.4 Zip 1a.13.5 Country 1a.13.6 Legal Description of Subject Property (attach description if necessary) ORent (\$ 1a.14.2 ONo primary housing expense 1a.15 If at Current Address for LESS man 2 years, list Former Address □ Does not apply 2.5 Purpose of Loan ☐ Purchase ☐ Refinance ☐ Construction Property will be: 2.6 Street 1a.15.1 Unit # 1a.15.2 ☐ Construction-Permanent ☐ Other (explain): 2.5.1 ☐ Primary Residence City 1a.15.3 State 7ip 1a.15.6 Country 1a.15.6 ☐ Secondary Residence O Rent (\$ 1a.16.2 /month) 1a.16 How Long at Current Address? Months ONo primary housing expense □ Investment Does not apply 1a.17 Mailing Address - if different from Current Address 2.7 Complete this line if construction or construction-permanent loan. Street 1a.17.1 Unit # 1a.17.2 Year Lot Original Cost Amount Existing (a) Present Value of (b) Cost of Total (a + b) City 1a.17.3 Country 1a.17.6 Acquired Liens Lot Improvements 1a.18 Military Service - Did you (gryour deceased spouse) ever serve, or are you currently serving, in the United States Armed Forces? ONO OYES If YES, mark all that apply: ☐ Currently serving on active duty with projected expiration date of service/tour in the United States Armed Forces? ONO OYES \$ 2.7.5 \$2.7.3 \$274 1a.18.1 — Currently retired, discharged, or separated from service 2.8Complete this line if this is a refinance loan. Only period of service was as a non-activated member of the Reserve or National Guard Year Original Cost Amount Existing Purpose of Describe ■Surviving spouse ☐ made ☐ to be made Acquired Liens Refinance Improvements 1b. Current Employment/Self-Employment and Income Gross Monthly Income Employer or Business Name 1b.2 Phone (1b.3) Title will be held in what Name(s) 20 Estate will be held in: 2 11 Manner in which Title will be held \$ 1b.10.1 /month Address 1b.4.1 ☐ Fee Simple State Zip 1b.4.4 s 1b.10.2 /month □ Leasehold City 1b.4.2 s 1b.10.3 /month (show expiration date) 2.11.1 1b.10.4 /month Position or Title 1b.5 Check if this statement applies: 1b.8 I am employed by a family member, 2.12 Source of Down Payment, Settlement Charges, and/or Subordinate Financing (explain) property seller, real estate agent, or other 1b.7 How long in this line of work? Years party to the transaction.



# **URLA Comparison – Current vs Redesigned cont.**





MISMO v3.4

# **Timing and Next Steps**

2019 2020 and beyond ... 1/2019 7/1/2019 2/2021 2/2020 Pipeline Loans Transition Period Old URLA forms **DU / Early Check** Industry may begin Lenders are required to Integration test using Redesigned use redesigned URLA no longer environment ready **URLA** for new loans accepted DU DU/Early Check **DU/**Early Check New Applications (as of **Production accepts** App Rec'd Date 2/2020 Specification accepts DU Spec

**DU Spec MISMO** 

v3.4. 1003 v3.2 flat

file, and MISMO v3.4. v2.3.1 file Pipeline loans (App transactions Rec'd Dates < 2/2020) use the same formats as initially submitted. (e.g.,

must be submitted to DU

using DU Spec MISMO

construction loans)

Period End Date DU/Early Check Accepts ONLY

Transition

DU/Early Check Transactions based on MISMO v3.4



# **Questions**

#### Email us at:

ULAD@fanniemae.com

#### Visit the Fannie Mae's URLA web page at:

https://www.fanniemae.com/singlefamily/uniform-residential-loan-application