Product Enhancements

Tax Liens & Judgments



Why are there changes to the way that the bureaus are reporting Tax Liens & Judgments?

- Experian[®], Equifax[®], and TransUnion[®] announced that they will be enacting their National Consumer Assistance Plan (NCAP) starting in July 2017.
- The three credit bureaus' will make changes to how they report Public Record data which will significantly reduce the amount of tax-lien and civil-judgment information found in consumer credit files.
 - » The reason for this change is because it has been determined that some public record data does not meet minimum data standards and service levels for collection and timely updating.
- Starting in July 2017 the following standards (or PII) for a record to appear on a consumer credit report will be applied to new and existing Public Record data:
 - » Minimum required for consumer identifying information:
 - Name, Address, Social Security number and/or date of birth
 - » Minimum frequency for courthouse visits to obtain newly filed and updated public records:
 - At least every 90 days is required





Will it have all the Data the old credit reports had?

- The bureaus anticipate no changes to bankruptcy public record data as bankruptcies are filed with the minimum required consumer ID information.
- This will affect civil judgment public records and tax lien data.
- According to Experian's preliminary analysis, about 96% of civil judgment data and as much as 50% of tax lien data may not meet the enhanced PII requirements.
- Clients will need to order a standard credit report and Tax Liens & Judgments



Why is Factual Data able to use the data?

Factual Data will be providing the Tax Liens & Judgments data from LexisNexis[®] Risk Solutions in their FCRA compliant product RiskView[™] Liens and Judgments Report. This data will be directly integrated into the Factual Data credit report.

Will the Tax Liens & Judgments data be passed to Fannie Mae?

- Fannie PRT File
 - » Yes, Tax Liens & Judgments will be reflected on the text based view file returned to DU/DO
- Raw Data from the Bureaus
 - » No, because this is not considered bureau data
- Fannie DAT File
 - » Yes, any public record from a source other than the three national credit bureaus will be reflected



What are the setup options?

- Never Perform
 - » If the account is set to Never Perform regardless of where the request is initiated Tax Liens & Judgments will not be ordered
- Perform on Request
 - » If the account is set to Perform on Request, the user is able to select when to order Tax Liens & Judgments
 - » This option is currently only available via a Factual Data platform (Verify or Dotcom)
 - » Default is set to pre-checked for ordering and would need to be unchecked to prevent Tax Liens & Judgments from being ordered
- Always Perform
 - » If the account is set to Always Perform regardless of where the request is initiated Tax Liens & Judgments will be ordered

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Impact to report output - Public Records Section

- Ident section will have a new indicator of BL1 (borrower) or CL1 (co-borrower) to indicate which applicant the records belongs to along with the new data source
- If available, the following will display:
 - » Plaintiff
 - » Defendant
 - » Filing Book
 - » Filing Page
- Output will match current output

	0.80	State Tax Lien	Docket # SQ02911290	Amount	Status
Tax Lien	BX1	Court name Marion County Clerk	Filed 08/05/2016	\$905	Status date 08/16
		State Tax Lien	Docket # SQ02384609	Amount	Status Released
Tax Lien	BX1	Court name Marion County Clerk	Filed 08/01/2013	\$820	Status date 03/15
		Judgment	Docket # 49K059506 SC6435	Amount	Status Judgmen
Judgment	BL1	Court name Marion Pike Township	Filed 06/13/2014	\$1000	Status date 06/14



Impact to report output – File Variations Section

- Ident section will have a new indicator of BL1 (borrower) or CL1 (co-borrower) to indicate which applicant the records belongs to along with the new data source
- New data source will be listed

	T T		BAKER, WILLIAM ** INFORMATION		1
Trans Union	BU1	666-90-5029	USED TO GENERATE THIS REPORT IS FROM A TEST DATABASE **	11	03/23/17 01:46
Equifəx	<u>891</u>	666-90-5029	BAKER, WILLIAM ** INFORMATION USED TO GENERATE THIS REPORT IS FROM A TEST DATABASE **		04/07/17 01:50
Experian	BX1	666-90-5029	BAKER, WILLIAM ** INFORMATION USED TO GENERATE THIS REPORT IS FROM A TEST DATABASE **	1968	03/23/17 01:46
LexisNexis	<u>BL1</u>	666-90-5029	BAKER, WILLIAM ** INFORMATION USED TO GENERATE THIS REPORT IS FROM A TEST DATABASE **	1968	03/23/17 01:46



Impact to report output – Information Sources Section

New data source will be listed

Information Sources				
This report includes information retrieved from the following	repository(ies):			
TransUnion Consumer Relations PO Box 1000 Chester, PA 19016-1000 (800) 916-8800 www.transunion.com/myoptions	Equifax Consumer Relations PO Box 740241 Atlanta, GA 30374 (800) 685-1111 www.equifax.com/fcra	Experian Consumer PO Box 2002 Allen, TX 75013 (888) 397-3742 www.experian.com	Relations	LexisNexis Risk & Information Analytics Group Inc. PO Box 812289 Boca Raton, FL 33481 (877) 913-6245
information in relation to which this report was ordered, exce	nse tThe information contained herein meets the stand pt thation has been obtained from sources deemed reli	ards srHousing Service. The informa able, thtee.	ation contained he meheiredii	ng Act; it is to be held in strict confidence and may be revealed onlyse
* denotes source(s) of adverse information				
End of Report			0	05/15/2017 08:19:03



How can Factual Data assist with these updates?

- Job aid on how to read the report
- Provide updated Technical Specs with information in regards to how to consume the XML



Florida CUREN Day 1 Presentation July 21, 2017



Florida Credit Union Real Estate Network



DataVerify consolidates multiple vendors into one platform





All information is proprietary and confidential.

The Leader in Risk Mitigation 11

DataVerify and Day 1 Certainty

- DataVerify is a Report Supplier to Fannie Mae for the following services
 - 4506T
 - The Work Number
 - Verification of Income (Coming Soon!)
 - Verification of Employment (Coming Soon!)
 - Verification of Deposits (Coming Soon!)
- DataVerify is establishing connections to other service providers for asset and verification services





Early Warning

DATA ERIFY.



All information is proprietary and confidential.



Basic Process Flow





All information is proprietary and confidential.



Fannie Mae Day 1 Certainty – LOS Updates

Fannie Mae Day 1 Available:

- Mortgage Cadence ELC and LFC Manual
- FICS Manual
- Wipro Net Oxygen Manual
- Mortgage Builder Manual
- Encompass and TQL Automated
- Lending QB Automated
- Integra Destiny Automated
- Byte Automated
- PC Lender –
- MortgageFlex Available by Client Request
- Empower Manual/Automated based on version

Coming Soon:

• Calyx Point – Fall 2017





Make it easy to connect the dots

More than just a "stare and compare" flat report, verification reports from DataVerify's platform apply decisioning logic customized to each client. The DataVerify platform provides lenders:

- Complete access to personal and business tax returns, W-2s, and 1099 transcripts
- Secure third-party access for business partners to review original results through our web portal using our exclusive PIN Code technology
- User-friendly, web-based ordering that allows a client to easily add 4506-T and VOE/VOI service to their workflow
- Quality customer service from an expert support staff to help with everything from training to order processing and delivery





Why DataVerify and Day 1

• Automated calculation of borrower income using Fannie Mae guidelines and ability to compare transcript data to the loan application for further verification





SELF-EMPLOYED INCOME A	NALTSIS		
A. 1040		Tax Year 2014	Tax Year 2015
1. W-2 Income	+	\$200,000.00	\$208,334.00
2. Alimony Received	+	\$0.00	\$0.00
3. Total Pension and Annuities	+	\$0.00	\$0.00
4. Total Social Security Benefits	+	\$24,765.00	\$25,772.00
5. Schedule 2106 Total expenses	+	\$0.00	\$0.00
6. Schedule B		~	
A. Taxable Interest Income: Schedule B	+	\$61.00	\$61.00
B. Tax-Exempt Interest	+	\$0.00	\$0.00
C. Ordinary Dividend Income: Schedule B	+	\$0.00	\$0.00
7. Schedule C	2	44	9
A. Net Profit or Loss	+	-\$24,810.00	\$119,417.00
B. Depletion	+	\$0.00	\$0.00
C. Depreciation	+	\$4,324.00	\$4,500.00
D. Less: 20% Exclusion for Meals and Entertainment	-	\$0.00	\$0.00
8. Schedule D			
A. Recurring Capital Gains	+	\$0.00	\$75,896.00
9. Schedule E			
A. Net Profit or Loss	+	\$554,975.00	-\$216,384.00
B. Depreciation	+	\$0.00	\$0.00
10. Schedule F			
A. Net Profit or Loss	+	\$0.00	\$0.00
B. Depreciation	+	\$0.00	\$0.00
11. Schedule K-1			
A. Form 1065 Partnership Ordinary Income (Loss)	+		
B. Form 1120 Ordinary Income (Loss) Other Income or Loss	+	0 10	
Total		\$759,315.00	\$217,596.00



4506T Automated Review

Code	Subject	Description	Action(s) to Resolve	Scoring Analysis	
gh 2346 (H)	Borrower 1	Alimony on the most recent tax transcript received of more than	Obtain the borrower's divorce decree to verify the borrower's alimony obligation. Review the alimony paid from the transcript and make sure the liability is included on the 1003.	Monthly Alimony Amount: \$12,250.00	
		2322 (H) Borrower 2	decrease in income of at least 10% comparing the most recent year tax	a Review the borrower's of Tax Returns and follow standard underwriting	Income: 109294.00 (2015), 188334.00 (2014)



Verification of Employment and Income

	Username		Comment	Sta	itus	Date/Ti	me Stamp	
Diane Olson		Order Create	d. OrderID: 15749825	New		6/30/	2017 9:12:18 AM	
aylor Shaw - V	VOE/I Processor	with Cindy/m stay@barefoo forms to ema	h#7273936133, spoke anager, provided email otbeachhotel.com, sent iil. **NEED TO CONFIRM /ED AND OBTAIN TAT**	Pending		6/30/	2017 2:36:11 PM	
		called input p	h#7273936133, spoke otelir she provided the					
aylor Shaw - V	Crystal Ingram - VO	E/I Processor	RIC from employer Bar Palmer /Owner provide form bajupa@yahoo.co 9418098000 (reconfirm Processor**	ed email to om followur	ph	Pending	7/10/2017	3:27:38 PM
			L YEAR AND FULL STARM					8 PM
Jacob	Kenny - VOE/I Proces	ssor VER	eived results, INFORMATIO RIFIED BY AUTHORIZED EN NTACT		Compl	ete	7/12/2017 2:21:1	Company of the State
			5. Current earning What is the thru date? Base Pay Overtime Commission				\$14,950.00 Yearly 7/10/2017 \$7,475.00 \$0.00 \$0.00	
			Bonus Total				\$0.00 \$0.00 \$7,475.00	
			Bonus	on the Verifica	tion of In	come?	\$0.00 \$7,475.00 2016 \$14,950.00 \$0.00 \$0.00 \$0.00	
	TAVERIFY		Bonus Total What is the year provided Base Pay Overtime Commission Bonus				\$0.00 \$7,475.00 2016 \$14,950.00 \$0.00 \$0.00	

Verification of Employment and Income

Code	Cubiast	Description	Action(a) to Decalus	Conving Analysis
Code	Subject	Description	Action(s) to Resolve	Scoring Analysis
High				
2314 (H)	Borrower 1 Employer 1	VOE indicates potential income issue: Income amount (s) on VOE do not match the income specified.	Verify input accuracy of income information and review the VOE/VOI report within DRIVE. Review any additional comments provided by the processor.	





Early Warning

ning						
	Early	Warning Order Fo	🚺 EAR	LY WARNING	* Asset Sea	rch and Verification [™]
	 Separate multiple em 	ail addresses with a				
			Asset Response ID: 5258		Reference ID: T	esterTest
			Original Report Date: 03/	13/2017 16:09:56	GSE: All	
Customer Informa			SNS: xx-xx-x-9666 Name: Jane Doe		LO Name: DAT	AVERIFY_HL_TEST
Date Requested by *	7/19/2017 Kurt Raymond	Customer Phone *	Accounts - Test Ba	ale A		
Email *	kurt.raymond@dataveri		ABA: 567567567	Account Number: 9241	2590110	
Effidit	Kurcitaymonu@uataven	IV. Loan Number	ABA: 30/30/30/ Bank Name:	Test Bank A	2580119 Open Date:	01/19/2010
Borrower Info	Type the borrower inf	ormation in the fi	Account Type:	CC	Closed Date:	01/19/2010
First Name *	Jane		Account Name:	DOE JANE H	Removed Date:	
Middle Name			Joint:	No	2505372740226226555	
Last Name *	Doe		Address: 5054 N WOLC			
Suffix			City: CHICAGO			
Street Address			State: IL			
City	1		ZIP: 60640-2652			
State *	IL V		Balances			
	IL 🔽	24	Date	Current Bala		
Zip Code	-		03/11/2017		64.97	
SSN *	521-		Date	Monthly Bal	ance	Average Monthly Balance
	*	= required field	03/01/2017	\$ 120,5	1000000000	\$ 16,254.78
		- required neid	02/01/2017		523.21	\$ 1,701.00
		Place Order	01/01/2017	3 I,	745.23	\$ 1,701.21
			Transactions	10100014 0010000		
			Date Range:	12/13/2016 - 03/13/2017		
			Date 03/12/2017		mount Transaction T 125.64 Deposit	ype
			03/11/2017		232.51 Withdrawal	
			03/10/2017		125.64 Withdrawal	
			03/09/2017	Å	\$ 8.15 Deposit	
			03/08/2017	\$ 16	000.00 Deposit	



All information is proprietary and confidential.



Thank you!

Lora Grenier

National Account Executive 636.237.2243 Lora.Grenier@dataverify.com





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