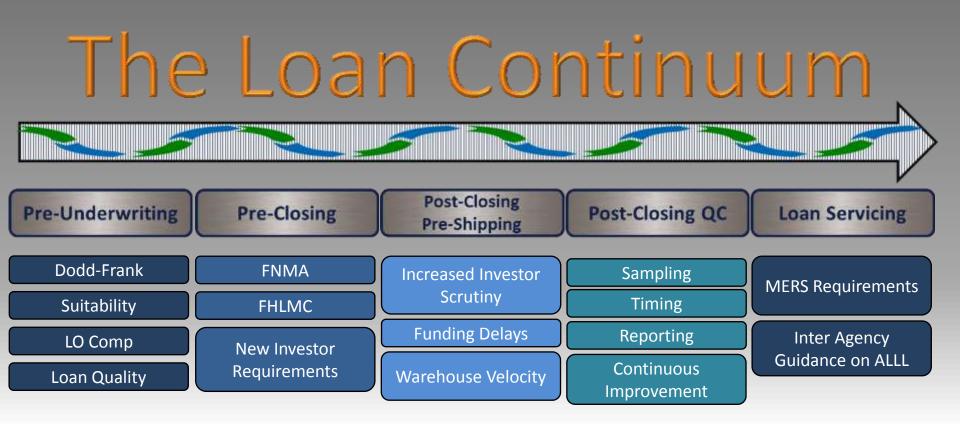




Loan Quality Analytics

Aklero Risk Analytics, Inc. 185 Commerce Drive, Suite 2 Fort Washington, PA 19034 215-367-5500



Consequences of Non-Compliance
Increased Repurchase Demands
Fines & Penalties
Reputation Risk
Increased Capital Requirements / Loan Loss Reserves

Technology: a Necessity in the New Age of QA -QC

Time Sensitive

Quality Audit Results Must Be Produced Quickly

Within 24 Hours:



- Pre-Closing Audits
- Post Closing Pre-Shipping

On a Daily Flow:

• Sampled Closed Loan Audits Should be Available on a Flow Basis (as opposed to 60 days)

Productivity

Quality can Have an Return on Investment

- Increasing Loans Per Person Per Day
- All Data, Docs and Details Associated with Audit on One Unified Platform
- Ability to See all Communication Between Parties Involved in an Audit (i.e. Rebuttals, Remediation, etc.)
- Executive Management Reporting Should Take Minutes Not Hours, Days or Weeks



Data Analytics & Business Intelligence

Reporting Must Be:

- On-Demand Real Time
- Show Results by Actor in the Loan Process
 - ✓ Branches
 - ✓ Loan Officers
 - ✓ Underwriters
 - ✓ Processors
 - ✓ Third Parties (Title Agencies, Appraisers, etc.)
- Trending & Benchmarking
- Actionable

Granularity of Audit

Data and Documents are the Key

- Data Integrity Check Compare Doc Data to Data in Systems
 Document Validation Check
 - ✓ Existence of Documents
 - ✓ Document Content Validation
 - \checkmark Execution of Document

Forgery & Fraud Check – Clipping of Signatures
Document Data to Document Data Validation







Aklero Named **"10X Award Winner"** Mortgage Technology Magazine



CEO named a 2012 **"TECH All Star"** Mortgage Bankers Magazine



Aklero Named "Exclusive QC Provider"

Business Solutions, ABA Subsidiary



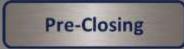
Aklero Named as a **"Top Service Provider"** Mortgage Technology Magazine **2011 & 2012**





Business Intelligence, Benchmarking and Trending Module

Pre-Closing Requirements: GSE's



Fannie Mae.

- Pre-Closing Audit
 - Adequate Time to Select Loans
 - Provide Feedback to Origination Staff
 - Monitor Origination Policies
 - Ensure the Accuracy of Loan Data
 - Allow Time for Corrections/Revisions

✓ Sampling Guidelines:

- □ LTV > 90%
- □ Credit Scores in High Risk Range
- □ Loans Secured by Investment Properties
- Cash Out Refinances

✓ Validate and Verify

- AUS Data
- SSN
- □ Income Calculations & Support Docs
- Employment VVOE
- **Closing Assets/Property Valuation Data**
- Proof of Mortgage Insurance Coverage
- Method for Retaining Project Documentation



- ✓ Pre-Closing/Post-Closing Audit
 - □ Verify Existence and Accuracy of Files
 - Evaluate Underwriting Decisions
 - Determine where Additional Training is Needed
 - Discover E&O and Intentional Violations
 - Identify Process & Procedural Changes
 - Conform to Underwriting, Insurer & Investor Requirements
 - Determine if Regulatory Requirements are met
 - Determine if Freddie Mac Requirements are met
 - Monitor OVERALL Quality of Mortgage Production

How it Works Receipt of Images and Data



How It Works

Images are Classified and Data is Extracted via our *Document Automation Process*

Uniform Residential Loan Application

This application is designed to be completed by the applicant(s) with the Lender's assistance. Applicants should complete this form as "Borrower" or "Co-Borrower", as applicable. Co-Borrower information must also be provided (and the appropriate box checked) when 🗆 the income or assets of a person other than the Borrower (including the Borrower's spouse) will be used as a basis for loan qualification or 🗆 the income or assets of the Borrower's spouse or other person who has community property rights pursuant to state law will not be used as a basis for loan qualification, but his or her liabilities must be considered because the spouse or other person has community property rights pursuant to applicable law and Borrower resides in a community property state, as a basis for repayment of the loan.

If this is an application for joint credit, Borrower and Co-Borrower each agree that we intend to apply for joint credit (sign below):

BOLLY MC CANN		I. TYPE OF M	ORTGAGE AND TERM	IS OF LOAN	
	VA @Conventional FHA U USDA/Rural I	D Other:	(explain)	Agency Case Number	Lender Case Number 9005009766
100unt \$83,600.00	Interest Rate	4.500% 360 / 36		Fixed Rate GPM GPM GARM (t)	
		II. PROPERTY INI	ORMATION AND PUR	POSE OF LOAN	
egal Description of	ress (street, city, state & ZIF ACE, WARRINGTON, Subject Property (attach des	PA 18976	t baraof		No. of Units 1 Year Built 1987
harpose of Loan	D Purchuse D Con	struction struction-Permanent	Other (explain):	Property will be: I Primary Residence D S	coondary Residence 🗆 Investme
Complete this line if lear Los Acquired	construction or construction Original Cost S	n-permanent loan. Amount Existing Liens S	(a) Present Value of Lot	(b) Cost of Improvements \$	Total (a + b) S
Complete this line if i leas	his is a refinance loan. Original Cost \$89, 900, 00	Amount Existing Liens	Purpose of Refinance CASH OUT LIMITED	Describe Improvements D) made () to be made
Acquired				nner in which Title will be held	Estate will be held in:







Q-CLOSE[™] Audit Rules Engine

Data is filtered by the Platform

Running:	Auto Versioning FilterCOMPLETE!
Running:	Required Document ExistenceCOMPLETE!
Running:	Execution & SignatureCOMPLETE!
Running:	Source Data to Document ComparisonCOMPLETE!
Running:	Document to Document ComparisonCOMPLETE!



Prepared by:	EQUIFAX MORTGA 6 E. CLEMENTON GIBBSBORO NJ 08	RD	Orc	der No: 5EKKZ4 dered: 02/01/2011 mpleted: 02/01/2011
		CPKFP0	01/06/2011	
SER VI		CIRITO	01/00/2011	



Intelligent Document Management

Search by Deficiencies Issues are visible via easy, pop out windows

Ability to View Document and Data Deficiencies and Modify Accordingly

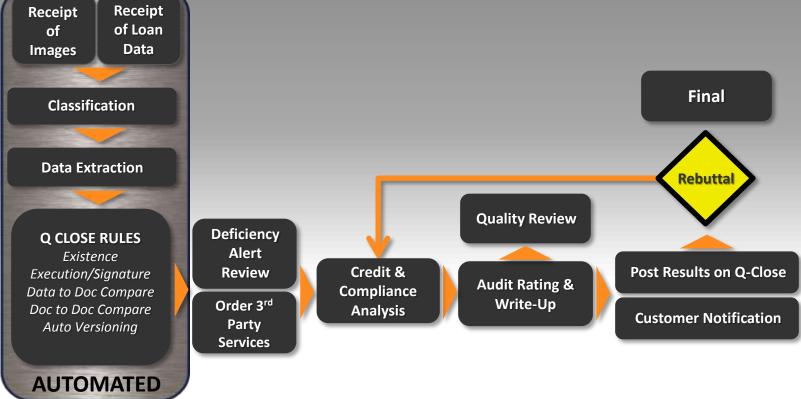
								Select Exp	ort Type
Client Name	Loan Numb	Closing Document Problems			-	tus	Files Processed	Action	Select All/ Deselect All
Exhibit	3000054796	Document	Deficiencies	Severity		icient	Credit	LOS Data E-	
EXHIDIC	3000034796	Borrowers Certification and Authorization Letter 🗇	Signature Deficiency			cient	Credit	Shipping	
		Compliance Agreement	Signature Deficiency					LOS Data E-	
Exhibit	0602971416	ECOA Notice Application Disclosure	Missing Deficiency	LOW		icient	Credit		
		Equal Credit Opportunity Act 🗇	Signature Deficiency					Shipping	
		HUD 1 Settlement Statement	Content Deficiency		=			LOS Data E-	
Exhibit	<u>0602971365</u>	ID Single (UNKNOWN)	Content Deficiency			icient	Credit	Shipping	
- 135	100.000.000	Notice to Applicant of right to receive copy of appraisal report	Signature Deficiency					LOS Data E-	
Exhibit	<u>1024051708</u>	Payment Letter	Content Deficiency Signature Deficiency			icient	Closing and Credit	Shipping	
e	4007000000	Security Instrument	Missing Deficiency	HIGH			Credit	LOS Data E-	
Exhibit	<u>1007030859</u>	Servicing Disclosure Statement 🗇	Signature Deficiency			icient		Shipping	
		Truth in Lending Disclosure Statement Final	Missing Deficiency	HIGH					
Exhibit	<u>Test209149</u>	(пикиоми) М-а	Content Deficiency			<u>icient</u>	Credit	LOS Data E- Shipping	
Exhibit	Test208672	Credit Document Problems				-it	Credit	LOS Data E-	
EXHIDIC	1651200072	Document	Deficiencies	Severity		<u>icient</u>	Credit	Shipping	
		4506T Joint	Content Deficiency					LOS Data E-	
Exhibit	Test209798	Appraisal	Content Deficiency	LOW		icient	Credit	Shipping	
		Appraisal Acknowledgement	Signature Deficiency	2011					
Exhibit	Test209004	Good Faith Estimate Initial	Content Deficiency			icient	Credit	LOS Data E-	
exmon	103(20)004	Hazard Insurance	Content Deficiency			Cherne	orealt	Shipping	
		Note Final	Missing Deficiency	HIGH				LOS Data E-	
Exhibit	<u>Test201080</u>	Notice of Right to Cancel Single				<u>icient</u>	Credit	Shipping	
Exhibit	InvestorOX3	2011-11-09		C	Close	icient	Credit	LOS Data E-	

Mortgage	4 Signature Audit Screen
Mark Anth (Seal) Borrower	(see instructions)
Note	Contract of Sale
mark Smith (Seal) Mark Smith	BUYER Ment Suith
Uniform Residential Loan Application INITIAL	Uniform Residential Loan Application FINAL
Borrower's Signature * Mark Sentt	Borrower's Signature X Mak Smith











AKLERO AUDITS

COMPETITIVE POSITIONING

	AKLERO	Adfitech	TENA	QMS	Stone Hill	Complyshare	BAI
Re-Underwrite	~	~	V	V	V	V	~
Compliance Review	-	V	V	~	~	~	V
Fraud Review	V	V	V	-	~	~	~
Real-time Pipeline Visibility	4	*	*	*	*	*	*
Segregated QC DMS Archive	V	*	*	*	*	*	*
Source Data to Doc Validation	~	*	*	*	*	*	*
Automated Configurable Rules Engine	~	*	*	*	*	*	*
30 Day SLA	V	*	*	*	*	*	*
Automated Rebuttal Tracking	v	*	*	*	*	*	*
Integrated Business Intelligence Reporting	V	*	*	*	*	*	*
Secure SaaS Platform	~	*	*	*	*	*	*



Audit Checklist

Loan ID: Borrower: Date Complete:	0000123459 Johnson, Zoe 2011-09-22	Pre-Clo
Initial Application	1. 10 Miles 100	Pett
Fully completed (2yr add		~
Signed by MC and borrow		~
Loan Officer Signature		~
Borrower signatures a		~
Co-Borrower signatur Dated by MC and borrow	rers	~
Loan Officer Signature		\checkmark
Borrower signatures a Co-Borrower signature		4
Good Faith Estimate		Fall
Initial is dated within 3 d		~
Points disclosed on GFE		~
Within acceptable tolera		\checkmark
Service Provider List is pr		×
Changed Circumstance p	resent for every change	~
Truth In Lending	1 12 12 12 I	Fars
Initial is dated within 3 d		~
APR within .125% toleral	hCill .	V
Initial to Final		~
Intermediate to Final		NIA
Earliest closing date mee	c.	V
Disclosures	AM (1997)	Parti
A8 Initial disclosures are		V.
Arm disclosure if applica	Die	V
Agreement of Sale		80/A
Address matches LOS		N/A
Sales price matches LOS		N/A
Signed by seller/borrows		N/A
Seller Signature is pro		N/A
Purchaser Signature a		N/A
Seller assist matches LO Addendum's signed by a		n/A N/A
Seller Signature is pre		N/A
Purchaser Signature &		N/A
Purchase Signature (s prieserin	.npe
Credit	and the other dama in the	Parts
Borrower name matc	s match other docs in file	Y
Co-Botrower name matc		N/A
Borrower 55N match		n/n
Co-Borrower SSN mat		N/A.
Address matches fina		1
Credit inquines are expla		2
Adverse credit is explain		1
TruAlert/Facta condition		1
Date and FICO's are still		1
Credit score matches rat		~
LDP/GSA checked for all	parties	~
Borrower	S	\checkmark
Co-Borrower		N/A
Flood Certificate		Part
Property Address match	es 1008	1
Signed Notice to Borrow	er is present, if applicable	N/A
Flood insurance is present		N/A

osing Checklist Report Income Verbal VDE is dated within 10 days of closing Paystub is dated within 30 days of application Transcripts match docs in file and application OT, Bonus, Commission are averaged Self employment analysis is present if applicable N/A Complete tax returns for self employed borrowers N/A Assets Balances on docs match 1003/DU \checkmark Large deposits sourced × Complete 30 day history Sufficient funds for closing ~ Reserves verified if needed N/A Down payment verified if using N/A Appraisal Property Address matches LO5 V Appraised value matches LOS Seller matches AOS Comps are sufficient Appraiser's license is valid s, Appraisal is signed. Final Inspection is present, if needed N/AProperty flip N/AMortgage Insurance Sales price match 1008 Loan amount matches 1008 LTV matches 1008 Premium matches 1008 DU/LP Findings Address matches Loan Summary Income matches Loan Summary. Assets match Loan Summary Credit report number matches Loan Summary 1 Ratios match Loan Summary S. Front Batio Ŷ Back Ratio Þ. LTV matches Loan Summary Loan program matches Loan Summary 1 1 DU version 8.0 Approval Conditions cleared ~ OTI acceptable for investor Investor specific conditions 92900 signed by underwriter Hazard Insurance : Borrowers name on policy -Effective at time of review

Mortgagee correct.

Sufficient coverage

Arct Erro Loan Quality Analytics Audit Checklist	Loan ID: 0000123459 Borrower: Johnson, Zoe Date Complete: 2011-09-22 Mitial Application Fully completed (2yr address and work history) Signed by MC and borrowers Loan Officer Signature is present Borrower signatures are all present Co-Borrower signatures are all present Dated by MC and borrowers Loan Officer Signature is dated Borrower signatures are all dated Co-Borrower Signatures are all dated	Pre-Clo	bosing Checklist Report Image: Subset of the second sec	
Appraisal			Pass	777722
Property Address matches L	OS		\checkmark	N//
Appraised value matches LC	S		\checkmark	Y
Seller matches AOS				Pas
Comps are sufficient				3
Appraiser's license is valid			1	~~~~
Appraisal is signed			1	~~~~
Final Inspection is present, i	fneeded		N/A	740 2
	Theeded			*
Property flip			N/A	Par V
	Co-Botrower	N/ð	Mortgagee correct	3
	Flood Certificate Property Address matches 1008 Signed Notice to Borrower is present, if applicable Flood insurance is present, if applicable	N/A N/A	Condox CPM decision validated Correct property type on AUS/1008 Personal Property Insurance is present	142 N/ N/



	Borrower: John	123459 son, Zoe Pre-Cl -09-22	osing Checklist Report	A
Audit Checklist	Initial Application Fully completed (2yr address and Signed by MC and borrowers Loan Officer Signature is press Borrower signatures are all pr Co-Borrower signatures are all Dated by MC and borrowers	nt sant	Income Verbal VOE is dated within 10 days of o Paystub is dated within 30 days of applit Transcripts match docs in file and applit OT, Bonus, Commission are averaged Self employment analysis is present if a Complete tax returns for self employed	cation
Credit			Pass	Fail
Name, address, and SSNs match	other docs	in file	\checkmark	× N/A
Borrower name matches LOS	5		\checkmark	N/A Pass
Co-Borrower name matches	LOS		N/A	ž
Borrower SSN matches LOS				N/A
Co-Borrower SSN matches LO	OS		N/A	N/A. Pass
Address matches final 1003			\checkmark	ž
Credit inquiries are explained			\checkmark	Pata
Adverse credit is explained			an Sul	mmary 2
TruAlert/Facta conditions have	been receive	ed	\checkmark	×,
Date and FICO's are still accepta	able			~~~~
Credit score matches rate confi	mation		\checkmark	
LDP/GSA checked for all parties			\checkmark	4
Borrower			\checkmark	Pass
Co-Borrower			N/A	5 10/4
	Freed stantance is presenten app	ICHIC IVA	Research reports movement a present	N/A N/A N/A



Audit Checklist

Loan ID:	0000123459	
Borrowert	Johnson, Zoe	
Date Complete:	2011-09-22	
nitial Application		No.
	ress and work history)	1
signed by MC and borrow	wors	1
Loan Officer Signature		~
Borrower signatures a	are all present	~
Co-Borrower signatur		\checkmark
Dated by MC and borrow		V.
Loan Officer Signature		V.
Borrower signatures a Co-Borrower signature		~
Good Faith Estimate		Fall
	ays of initial application	~
Points disclosed on GFE (match HUD	~
Within acceptable tolera		~
service Provider List is pr		- ×
Changed Circumstance p	resent for every change	~
ruth In Lending	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Parts
nitial is dated within 3 d	ays of initial application	~
APR within .125% tolora	hC#	~
Initial to Final		~
Intermediate to Final		NIA
arliest closing date mee	0	Y
Disclosures		Pati
AB Initial disclosures are		~
erm disclosure if applica	ble	~
Agreement of Sale		80/K
Address matches LOS		N/A
ales price matches LOS		N/A
igned by seller/borrows		- N/A
Seller Senature is pro		N/A
Purchaser Signature a		N/A
eller assist matches LO1		11/4
Addendum's signed by a Seller Signature is pro		N/A
Purchaser Signature &		N/A
0.040 Del 19	a burrent ter	inte
redit time address, and SSN:	s match other docs in file.	Parts
Borrower name match		
Co-Borrower name m		N/A
Borrower 55N matche		~
Co-Borrower SSN mat		N/A
Address matches fina	1003	~
redit inquines are expli		~
wwerse credit is explain		1
		~
late and FICO's are still a	acceptable	· · ·
Date and FICD's are still credit score matches ras	acceptable e confirmation	V.
Date and FICD's are still of credit score matches ras DP/GSA checked for all	acceptable e confirmation	Y
Date and FICD's are still credit score matches ras DP/GSA checked for all Borrower	acceptable e confirmation	N/A
Date and FICD's are still redit score matches rat DP/GSA checked for will Borrower Co-Botrower	acceptable e confirmation parties	N/A
Date and PICD's are still. Tredit score matches rat DP/OSA checked for all Borrower Co-Borrower Flood Certificate	e confirmation aparties	NIA REL
Co-Borrower Rood Certificate Property Address matche	e confirmation aparties	

0000123459

Loan ID:

Checklist Report



	the Burn to the
Income	Parts
Verbal VDE is dated within 10 days of closing	\checkmark
Paystub is dated within 30 days of application	~
Transcripts match docs in file and application	\checkmark
OT, Bonus, Commission are averaged	\checkmark
Self employment analysis is present if applicable	
Complete tax returns for self employed borrowe	ITS N/A
Assets	Tall
Balances on docs match 1003/DU	
Large deposits sourced	2
Complete 30 day history	×
Sufficient funds for closing	2
Reserves verified if needed	N/A
Down payment verified if using	N/A
	TO See
Appraisal	Paten
Property Address matches LOS	×.
Appraised value matches LOS	×.
Seller matches AOS	~
Comps are sufficient	×.
Appraiser's license is valid	Y,
Appraisal is signed	~
Final inspection is present, if needed	N/A,
Property flip	70/A
Mortgage Insurance	Face
Sales price match 1008	~
Loan amount matches 1008	~
LTV matches 1008	\checkmark
Premium matches 1008	~
DU/LP Findings	Distant
Address matches Loan Summary	1
income matches Loan Summary	Y.
Assets match Loan Summary	2
Credit report number matches Loan Summary	1
Ratios match Loan Summary	1
Front Batio	1
Back Ratio	2
LTV matches Loan Summary	3
Loan program matches Loan Summary	1
DU version 8.0	1
in the set of the set	- I had a set
Approval	Pass
Conditions cleared	¥.
OTI acceptable for investor	V,
Investor specific conditions	V
Investor specific conditions 92900 signed by underwriter	Ý
32900 signed by underwriter	V Pasa
	Pass
32900 signed by underwriter Hazard Insurance	Pass V
92500 signed by underwriter Hazard Insurance: Borrowers name on policy	** == **
92000 signed by underwriter Hazard Insurance: Borrowers name on policy Effective at time of review	>> ====>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>
92000 signed by underwriter Barrowers name on policy Effective at time of review Sufficient coverage Mortgagee correct	5-5- 1935
S2000 signed by underwriter Hazard Insurance Borrowers name on policy Effective at time of review Sufficient coverage Mortgagee correct Condos	** P200
92000 signed by underwriter Barrowers name on policy Effective at time of review Sufficient coverage Mortgagee correct	Pass Pass N/A N/A

SAS70 Type II/SSAE16 Secure Data Centers



24/7 Physical Security Measures

- EIS Monitoring: Access, Intrusion, Motion and Fire
- Mandatory Badge and Employee Escort
- Interior and Exterior Video Surveillance
- Redundant Motion and Door Detection

SSH or https access for all Cisco equipment

- IDS 4215 scans VLANs for Signatures of known vulnerabilities
- Support access via 3DES VPN with Two Factor Authentication

Cisco ISP best practices for routers and firewalls

- Anti-spoofing & DOS hardening
- Encrypted enable passwords
- TACACS/Radius for admin access
- Default inbound access is no access (all protocols must be explicitly allowed)
- All client VLANs are on FWSM interfaces







